CONTRACT



WBTV One Julian Price Place Charlotte, NC 28208 (704) 374-3500

And:

National Media Planning & Research 815 Slater Lane Alexandria, VA 22314

| | Contract / Revision | | | Alt Order # | | |
|---------------------|---------------------|---|-----|--------------|----------------|--|
| | 807561 / | | | 06272198 | | |
| Product | | | | | | |
| RNC | | | | | | |
| Contract Dates | Estimate # | | | | | |
| 08/11/12 - 08/17/12 | 2990 | | | | | |
| Advertiser | | | Ori | ginal Date / | Revision | |
| Issue/RNC | | | 0 | 8/10/12 | / 08/10/12 | |
| | Billing Cycle | Billing Calendar Broadcast Account Executive Dave Clark | | endar_ | Cash/Trade | |
| | EOM/EOC | | | | Cash | |
| | Station | | | xecutive | Sales Office | |
| | WBTV | | | k | Telerep-Washin | |
| | Special Handl | dling | | | | |
| | | | | | | |
| | Demographic | | | | | |
| | Adults 35+ | | | | | |
| | | | | | | |
| | | | | | | |
| | IDB# | Adverti | ser | Code | Product Code | |
| | | 20 | | | 442 | |
| | Agency Ref | | | Advertiser | Ref | |
| | | | | | | |

| | | Spots/ | To | otals |
|--|--|-----------------------|------------|------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week Rate | Type Spots | Amount |
| N 1 WBTV 08/17/12 08/17/12 Rachael Ray Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 10a-11a <u>Rate</u> \$350.00 | :30 | NM 1 | \$350.00 |
| N 2 WBTV 08/17/12 08/17/12 Late Run Letterman Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 1135p-137.28a <u>Rate</u> \$750.00 | :30 | NM 1 | \$750.00 |
| N 3 WBTV 08/17/12 08/17/12 WBTV News 5a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 5-530a <u>Rate</u> \$625.00 | :30 | NM 1 | \$625.00 |
| N 4 WBTV 08/17/12 08/17/12 WBTV News at 5p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 5p-5:30p <u>Rate</u> \$1,550.00 | :30 | NM 1 | \$1,550.00 |
| N 5 WBTV 08/17/12 08/17/12 WBTV News 530a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 530-6a <u>Rate</u> \$950.00 | :30 | NM 1 | \$950.00 |
| N 6 WBTV 08/17/12 08/17/12 WBTV News at 530p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | M-F 530p-6p <u>Rate</u> \$1,650.00 | :30 | NM 1 | \$1,650.00 |
| N 7 WBTV 08/17/12 08/17/12 WBTV News at 6p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | M-F 6p-630p <u>Rate</u> \$2,000.00 | :30 | NM 1 | \$2,000.00 |
| N 8 WBTV 08/13/12 08/13/12 Rachael Ray Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 10a-11a <u>Rate</u> \$350.00 | :30 | NM 1 | \$350.00 |
| N 9 WBTV 08/13/12 08/13/12 David Letterman Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 1135-1237a <u>Rate</u> \$750.00 | :30 | NM 1 | \$750.00 |
| N 10 WBTV 08/13/12 08/13/12 WBTV News 5a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 5-530a <u>Rate</u> \$625.00 | :30 | NM 1 | \$625.00 |
| N 11 WBTV 08/13/12 08/13/12 WBTV News at 5p Start Date End Date Weekdays Spots/Week | 5p-5:30p <u>Rate</u> | :30 | NM 1 | \$1,550.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions



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| | Contract / Revision | Alt Order # |
|---------------------|---------------------|-------------|
| | 807561 / | 06272198 |
| Contract Dates | Product | Estimate # |
| 08/11/12 - 08/17/12 | RNC | 2990 |

| Advertiser | Original Date / Revision | | |
|------------|--------------------------|--|--|
| Issue/RNC | 08/10/12 / 08/10/12 | | |

| | | Spots/ | | Tota | als |
|---|--|-----------------------|------|-------|------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week Rate | Type | Spots | Amount |
| Week: Start Date 08/13/12 End Date 08/19/12 Weekdays 1 Spots/Week | <u>Rate</u> \$1,550.00 | | | | |
| N 12 WBTV 08/13/12 08/13/12 WBTV News 530a Start Date | 530-6a <u>Rate</u> \$950.00 | :30 | NM | 1 | \$950.00 |
| N 13 WBTV 08/13/12 08/13/12 WBTV News at 530p Start Date | M-F 530p-6p <u>Rate</u> \$1,650.00 | :30 | NM | 1 | \$1,650.00 |
| N 14 WBTV 08/13/12 08/13/12 WBTV News at 6p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | M-F 6p-630p <u>Rate</u> \$2,000.00 | :30 | NM | 1 | \$2,000.00 |
| N 15 WBTV 08/11/12 08/11/12 WBTV Sat 6a News Start Date End Date Weekdays Spots/Week Week: 08/06/12 08/12/121- 1 | 6-7a <u>Rate</u> \$500.00 | :30 | NM | 1 | \$500.00 |
| N 16 WBTV 08/12/12 08/12/12 WBTV Sun Am News Start Date | 5-6a <u>Rate</u> \$250.00 | :30 | NM | 1 | \$250.00 |
| N 17 WBTV 08/12/12 08/12/12 Sun Prime Hour 3 Start Date | 9-10p <u>Rate</u> \$2,400.00 | :30 | NM | 1 | \$2,400.00 |
| N 18 WBTV 08/16/12 08/16/12 Rachael Ray Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/121 1 | 10a-11a <u>Rate</u> \$350.00 | :30 | NM | 1 | \$350.00 |
| N 19 WBTV 08/16/12 08/16/12 David Letterman Start Date | 1135-1237a <u>Rate</u> \$750.00 | :30 | NM | 1 | \$750.00 |
| N 20 WBTV 08/16/12 08/16/12 WBTV News 5a Start Date Week: End Date 08/13/12 Weekdays 1 Spots/Week 1 1 | 5-530a <u>Rate</u> \$625.00 | :30 | NM | 1 | \$625.00 |
| N 21 WBTV 08/16/12 08/16/12 WBTV News at 5p Start Date Week: End Date 08/19/12 Weekdays1 Spots/Week | 5p-5:30p <u>Rate</u> \$1,550.00 | :30 | NM | 1 | \$1,550.00 |
| N 22 WBTV 08/16/12 08/16/12 WBTV News 530a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 530-6a <u>Rate</u> \$950.00 | :30 | NM | 1 | \$950.00 |
| N 23 WBTV 08/16/12 08/16/12 WBTV News at 530p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | M-F 530p-6p <u>Rate</u> \$1,650.00 | :30 | NM | 1 | \$1,650.00 |
| N 24 WBTV 08/16/12 08/16/12 WBTV News at 6p Start Date Week: End Date 08/19/12 Weekdays1 Spots/Week 1 1 | M-F 6p-630p <u>Rate</u> \$2,000.00 | :30 | NM | 1 | \$2,000.00 |
| N 25 WBTV 08/14/12 08/14/12 Rachael Ray Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 -1 1 | 10a-11a <u>Rate</u> \$350.00 | :30 | NM | 1 | \$350.00 |
| N 26 WBTV 08/14/12 08/14/12 David Letterman Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 -1 1 | 1135-1237a <u>Rate</u> \$750.00 | :30 | NM | 1 | \$750.00 |
| N 27 WBTV 08/14/12 08/14/12 WBTV News 5a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 1 1 | 5-530a <u>Rate</u> \$625.00 | :30 | NM | 1 | \$625.00 |

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| | | Spots/ | _ | otals |
|--|--|-----------------------|------------|-------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week Rate | Type Spots | Amount |
| Start Date End Date Weekdays Spots/Week N 28 WBTV 08/14/12 08/14/12 WBTV News at 5p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 -1 1 | 5p-5:30p Rate \$1,550.00 | :30 | NM 1 | \$1,550.00 |
| N 29 WBTV 08/14/12 08/14/12 WBTV News 530a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 -1 1 | 530-6a <u>Rate</u> \$950.00 | :30 | NM 1 | \$950.00 |
| N 30 WBTV 08/14/12 08/14/12 WBTV News at 530p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/12 -1 1 | M-F 530p-6p <u>Rate</u> \$1,650.00 | :30 | NM 1 | \$1,650.00 |
| N 31 WBTV 08/14/12 08/14/12 WBTV News at 6p Start Date | M-F 6p-630p <u>Rate</u> \$2,000.00 | :30 | NM 1 | \$2,000.00 |
| N 32 WBTV 08/15/12 08/15/12 Rachael Ray Start Date | 10a-11a <u>Rate</u> \$350.00 | :30 | NM 1 | \$350.00 |
| N 33 WBTV 08/15/12 08/15/12 David Letterman Start Date End Date Weekdays Spots/Week Week: 08/13/12 1 1 | 1135-1237a <u>Rate</u> \$750.00 | :30 | NM 1 | \$750.00 |
| N 34 WBTV 08/15/12 08/15/12 WBTV News 5a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/121 1 | 5-530a <u>Rate</u> \$625.00 | :30 | NM 1 | \$625.00 |
| N 35 WBTV 08/15/12 08/15/12 WBTV News at 5p Start Date | 5p-5:30p <u>Rate</u> \$1,550.00 | :30 | NM 1 | \$1,550.00 |
| N 36 WBTV 08/15/12 08/15/12 WBTV News 530a Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/121 1 | 530-6a <u>Rate</u> \$950.00 | :30 | NM 1 | \$950.00 |
| N 37 WBTV 08/15/12 08/15/12 WBTV News at 530p Start Date End Date Weekdays Spots/Week Week: 08/13/12 08/19/121 1 | M-F 530p-6p <u>Rate</u> \$1,650.00 | :30 | NM 1 | \$1,650.00 |
| N 38 WBTV 08/15/12 08/15/12 WBTV News at 6p Start Date | M-F 6p-630p <u>Rate</u> \$2,000.00 | :30 | NM 1 | \$2,000.00 |
| | | Totals | 38 | \$42,525.00 |

| Time Period | # of Spots | Gross Amount | Net Amount |
|--------------------|------------|--------------|-------------|
| 07/30/12 -08/17/12 | 38 | \$42,525.00 | \$36,146.25 |
| Totals | 38 | \$42,525.00 | \$36,146.25 |

| Signature: | Date: | |
|------------|-------|--|
| | | |